



JON VICK

Jonathan C. Vick is the founder and Managing Partner of **ASCs Inc.** He was a founder and principal shareholder of SurgiCenter Development Corporation (SDC: 90 ASCs) in 1984 and Endoscopy Center Affiliates (ECA: 20 Endoscopy Center Partnerships) in 1992, and served as EVP of Development for Cardiovascular Ventures Inc. (CVI, New Orleans) from 1995 to 1997. He has over 35 years of experience in ASC development, practice management advisory, business planning, operations, valuations, and mergers, sales & joint ventures, and sale/leaseback of ASC/MOB real estate. Since 1998 **ASCs Inc.** has advised owners of over 250 ASCs in valuing and selling interests in their ASCs at the maximum value by fully valuing all the aspects of the ASC enterprise, including future potential earnings, and through competitive bidding. He is a frequent speaker and publisher of articles regarding ASC mergers, acquisitions and real estate and resides in California.



JIM FREUND

Jim Freund started his career in the ASC industry more than 30 years ago with the first software company in the space and has been a principal with a number of industry leading organizations, playing an integral role in helping to grow these firms into industry leaders. As a co-founder of Source Medical (now SIS) and later with revenue cycle, technology and development and advisory services, Jim has worked with well over 1,000 ASCs and surgical hospitals and their leadership along with most of the corporations, chains, consultants, vendors and industry leaders in the space over the years. He has a deep understanding of all aspects of the ASC and practice management business and is able to leverage that knowledge and expertise to help clients realize the best possible results with their transactions. He has been a Becker's Health "People to Know" numerous time, recognized as a SurgiStrategies ASC Hall of Famer, and has been both a speaker and contributor at numerous ASC industry events. Jim resides in Connecticut.



PAUL DAVIS

Paul Davis, BS (accounting), CPA, CMA, has over 30 years of healthcare and ASC industry experience. He has held diverse leadership roles including CEO, Managing Principal, Chief Financial Officer, Senior VP of Operations, and Executive VP of Finance with firms such as Health Inventures, Johnson and Johnson Healthcare's ASC Division, Surgical Partners of American and Anesthesia Services Medical Group. He has extensive experience in a wide range of areas that include strategic planning, fiscal/P&L management, accounting, treasury & cash flow management, mergers, acquisitions, integrations & divestitures, capital financing, joint venture agreements, operational streamlining and more. Paul has a track record of success in creating scalable businesses, delivering multi-million dollar EBITDA improvements, and building high performance teams. Paul resides in Colorado.



JASON WINOKUR

Jason M Winokur is an associate of **ASCs Inc.** and serves as our ASC/MOB real estate expert and broker. He has 20+ years of experience in managing complex healthcare real estate transactions and has provided expert real estate consulting services to over 150 physician-owners and medical groups nationwide. With a focus on working with ASCs, Surgical Hospitals and medical office buildings (MOBs), he has completed over \$1B in successful transactions, enabling owners of medical real estate to realize the maximum value for their real estate assets. Additionally, by adjusting rent and EBITDA, Jason ensures that clients have the terms and agreements in place that will maximize the value of their businesses. His combination of experience, market knowledge, exceptional marketing packages and a nationwide network of buyers ensures that **ASCs Inc.'s** real estate clients have the absolute best representation. Jason holds a dual B.A. degree in English and Film and Videos Studies from the University of Michigan (1999). He is a licensed real estate broker and a strong supporter of the Crohn's Foundation. Jason resides in New York state.